

F&I Management Certification Enrollment Form

Instructed By: Robin Greenwood

Training Location:

Brown & Brown - Northeast
134 Flanders Rd, Suite 150
Westborough, MA 01581

Phone:

508.624.4344

Please Select Course Fee:

- \$2,195** Independent or Non-BBDS Dealers
- \$995** Discounted for BBDS Affilliate Dealers
- ~~\$995~~ Waived for BBDS Dealer Partners*

About the Class:

In this course you will learn a consultative, transparent, and entrepreneurial approach to F&I. Revolutionary in its simplicity, our BBDS Certified F&I Professionals enjoy exceptional outcomes in F&I by inviting the customer to participate in the process through Smart Discovery, offering products based on the customer's criteria and utilizing a telling not selling menu disclosure. **Join us and be a part of the evolution of F&I!**

2024 Dates:

- ~~January 9-12~~
 - ~~March 5-8~~
 - May 7-10
 - June 11-14
 - September 10-13
 - October 22-25
- Tuesday - Friday**

Contact Information *Qualified Dealer Partner = A majority of products offered by the Dealer are through BBDS

Independent or Dealership Name: _____ **Phone:** _____

Address: _____

Authorized By: _____ **Email:** _____
Print Dealer Supervisor's Name

Brown & Brown Representative: _____
Only Required for Waived Fee *Name* *Email*

Date: _____ **Authorized Signature:** _____

Please Enroll the Following Attendees:

Name	Email	Cell	Title	Session Date

To secure seats, please email a copy of completed training enrollment form to: Robin.Greenwood@bbrown.com

Upon receipt of this training enrollment form, a confirmation of enrollment and a list of recommended hotels will be emailed to:

- Attendees
- Dealer Supervisor
- Brown & Brown Rep

Mail Check to: Brown & Brown Dealer Services

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