

F&I Management Certification Enrollment Form

Instructed By: Ken Carlson

Training Location:

Brown & Brown - Northeast
2134 Flanders Rd, Suite 150
Westborough, MA 01581

Phone:

727.507.8200

Please Select Course Fee:

- \$2,195** Independent or Non-BBDS Dealers
- \$995** Discounted for BBDS Affiliate Dealers
- \$995** Waived for BBDS Dealer Partners*

About the Class:

In this course you will learn a consultative, transparent, and entrepreneurial approach to F&I. Revolutionary in its simplicity, our BBDS Certified F&I Professionals enjoy exceptional outcomes in F&I by inviting the customer to participate in the process through Smart Discovery, offering products based on the customer's criteria and utilizing a telling not selling menu disclosure. **Join us and be a part of the evolution of F&I!**

2023 Dates:

Westborough, MA:	Camp Hill, PA:
April 17-20	May 15-18
June 12-15	September 11-14
August 14-17	
October 16-19	

Contact Information *Qualified Dealer Partner = A majority of products offered by the Dealer are through BBDS

Independent or Dealership Name: _____ **Phone:** _____

Address: _____

Authorized By: _____ **Email:** _____
Print Dealer Supervisor's Name

Brown & Brown Representative: _____
Only Required for Waived Fee *Name* *Email*

Date: _____ **Authorized Signature:** _____

Please Enroll the Following Attendees:

Name	Email	Cell	Title	Session Date

To secure seats, please email a copy of completed training enrollment form to: BBDS-AdminTeam@bbrown.com

Upon receipt of this training enrollment form, a confirmation of enrollment and a list of recommended hotels will be emailed to:

- Attendees
- Dealer Supervisor
- Brown & Brown Rep

Mail Check to: Brown & Brown Dealer Services

PO Box 9
Columbia, KY 42728

17755 US Hwy 19 N, Ste 100
Clearwater, FL 33764

