

F&I Management Certification Enrollment Form

Instructed By: John Tabar

Training Location:

Brown & Brown - Southeast
17755 US Hwy 19 N, Ste 100
Clearwater, FL 33764

Phone:

727.507.8200

Please Select Course Fee:

- \$2,195** Independent or Non-BBDS Dealers
 \$995 Discounted for BBDS Affiliate Dealers
 ~~\$995~~ Waived for BBDS Dealer Partners*

About the Class:

In this course you will learn a consultative, transparent, and entrepreneurial approach to F&I. Revolutionary in its simplicity, our BBDS Certified F&I Professionals enjoy exceptional outcomes in F&I by inviting the customer to participate in the process through Smart Discovery, offering products based on the customer's criteria and utilizing a telling not selling menu disclosure. **Join us and be a part of the evolution of F&I!**

2024 Dates:

~~April 9-12~~

Tuesday - Friday

Contact Information *Qualified Dealer Partner = A majority of products offered by the Dealer are through BBDS

Independent or Dealership Name: _____ Phone: _____

Address: _____

Authorized By: _____ Email: _____
Print Dealer Supervisor's Name

Brown & Brown Representative: _____
Only Required for Waived Fee Name Email

Date: _____ Authorized Signature: _____

Please Enroll the Following Attendees:

Name	Email	Cell	Title	Session Date

To secure seats, please email a copy of completed training enrollment form to: BBDS-AdminTeam@bbrown.com

Upon receipt of this training enrollment form, a confirmation of enrollment and a list of recommended hotels will be emailed to:

- Attendees
- Dealer Supervisor
- Brown & Brown Rep

Mail Check to: **Brown & Brown Dealer Services**

PO Box 9
Columbia, KY 42728

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Certified
F&I PROFESSIONAL