

# F&I Management Certification Enrollment Form

Instructed By: John Tabar

## Training Location:

Brown & Brown - Southeast  
17755 US Hwy 19 N, Ste 100  
Clearwater, FL 33764

## Phone:

727.507.8200

## Please Select Course Fee:

- ☐ **\$2,195** Independent or Non-BBDS Dealers  
☐ **\$995** Discounted for BBDS Affiliate Dealers  
☐ **\$995** Waived for BBDS Dealer Partners\*

## About the Class:

In this course you will learn a consultative, transparent, and entrepreneurial approach to F&I. Revolutionary in its simplicity, our BBDS Certified F&I Professionals enjoy exceptional outcomes in F&I by inviting the customer to participate in the process through Smart Discovery, offering products based on the customer's criteria and utilizing a telling not selling menu disclosure. **Join us and be a part of the evolution of F&I!**

## 2024 Dates:

April 9-12

**Tuesday - Friday**

**Contact Information** \*Qualified Dealer Partner = A majority of products offered by the Dealer are through BBDS

Independent or Dealership Name:

Phone:

Address:

Authorized By:

*Print Dealer Supervisor's Name*

Email:

Brown & Brown Representative:

*Only Required for Waived Fee*

*Name*

*Email*

Date:

Authorized Signature:

## Please Enroll the Following Attendees:

Name	Email	Cell	Title	Session Date

To secure seats, please email a copy of completed training enrollment form to: [BBDS-AdminTeam@bbrown.com](mailto:BBDS-AdminTeam@bbrown.com)

Upon receipt of this training enrollment form, a confirmation of enrollment and a list of recommended hotels will be emailed to:

- Attendees
- Dealer Supervisor
- Brown & Brown Rep

Mail Check to: **Brown & Brown Dealer Services**

PO Box 9  
Columbia, KY 42728

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Certified  
**F&I PROFESSIONAL**