

# F&I Management Certification Enrollment Form

Instructed By: **John Tabar**

**Training Location:**

Brown & Brown - Southeast  
17755 US Hwy 19 N, Ste 100  
Clearwater, FL 33764

**Phone:**

727.507.8200

**Please Select Course Fee:**

- \$2,195** Independent or Non-BBDS Dealers
- \$995** Discounted for BBDS Affiliate Dealers
- ~~\$995~~ Waived for BBDS Dealer Partners\*

**About the Class:**

In this course you will learn a consultative, transparent, and entrepreneurial approach to F&I. Revolutionary in its simplicity, our BBDS Certified F&I Professionals enjoy exceptional outcomes in F&I by inviting the customer to participate in the process through Smart Discovery, offering products based on the customer's criteria and utilizing a telling not selling menu disclosure. **Join us and be a part of the evolution of F&I!**

**2023 Dates:**

<del>January 9-12</del>	August 15-18
<del>March 14-17</del>	November 7-10
May 9-12	December 12-15
July 18-21	

**Contact Information** \*Qualified Dealer Partner = A majority of products offered by the Dealer are through BBDS

**Independent or Dealership Name:** \_\_\_\_\_ **Phone:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Authorized By:** \_\_\_\_\_ **Email:** \_\_\_\_\_  
*Print Dealer Supervisor's Name*

**Brown & Brown Representative:** \_\_\_\_\_ **Name** \_\_\_\_\_ **Email** \_\_\_\_\_  
*Only Required for Waived Fee*

**Date:** \_\_\_\_\_ **Authorized Signature:** \_\_\_\_\_

**Please Enroll the Following Attendees:**

Name	Email	Cell	Title	Session Date

To secure seats, please email a copy of completed training enrollment form to: [BBDS-AdminTeam@bbrown.com](mailto:BBDS-AdminTeam@bbrown.com)

Upon receipt of this training enrollment form, a confirmation of enrollment and a list of recommended hotels will be emailed to:

- Attendees
- Dealer Supervisor
- Brown & Brown Rep

**Mail Check to: Brown & Brown Dealer Services**

PO Box 9  
Columbia, KY 42728

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