

# F&I Management Certification Enrollment Form

Instructed By: Robin Greenwood

**Training Location:**

Brown & Brown - DealerMax  
300 Berwyn Park  
801 Cassatt Rd, Suite 105  
Berwyn, PA 19312

**Phone:**

508.624.4344

**Please Select Course Fee:**

- \$2,195** Independent or Non-BBDS Dealers
- \$995** Discounted for BBDS Affiliate Dealers
- ~~\$995~~ Waived for BBDS Dealer Partners\*

**About the Class:**

In this course you will learn a consultative, transparent, and entrepreneurial approach to F&I. Revolutionary in its simplicity, our BBDS Certified F&I Professionals enjoy exceptional outcomes in F&I by inviting the customer to participate in the process through Smart Discovery, offering products based on the customer's criteria and utilizing a telling not selling menu disclosure. *Join us and be a part of the evolution of F&I!*

**2024 Dates:**

July 16-19	<i>Tuesday - Friday</i>

**Contact Information** \*Qualified Dealer Partner = A majority of products offered by the Dealer are through BBDS

**Independent or Dealership Name:** \_\_\_\_\_ **Phone:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Authorized By:** \_\_\_\_\_ **Email:** \_\_\_\_\_  
Print Dealer Supervisor's Name

**Brown & Brown Representative:** \_\_\_\_\_ **Name** \_\_\_\_\_ **Email** \_\_\_\_\_  
Only Required for Waived Fee

**Date:** \_\_\_\_\_ **Authorized Signature:** \_\_\_\_\_

**Please Enroll the Following Attendees:**

Name	Email	Cell	Title	Session Date

To secure seats, please email a copy of completed training enrollment form to: [jill.porcaro@bbrown.com](mailto:jill.porcaro@bbrown.com)

Upon receipt of this training enrollment form, a confirmation of enrollment and a list of recommended hotels will be emailed to:

- Attendees
- Dealer Supervisor
- Brown & Brown Rep

**Mail Check to: Brown & Brown Dealer Services**

134 Flanders Rd, Suite 150  
Westborough, MA 01581

