

F&I Management Certification Enrollment Form

Instructed By: John Tabar

Training Location:

The Point at Otterbein University
60 Collegeview Road, Room 165
Westerville, OH 43081

Phone:

727.507.8200

Please Select Course Fee:

- \$2,195** Independent or Non-BBDS Dealers
- \$995** Discounted for BBDS Affiliate Dealers
- ~~\$995~~ Waived for BBDS Dealer Partners*

About the Class:

In this course you will learn a consultative, transparent, and entrepreneurial approach to F&I. Revolutionary in its simplicity, our BBDS Certified F&I Professionals enjoy exceptional outcomes in F&I by inviting the customer to participate in the process through Smart Discovery, offering products based on the customer's criteria and utilizing a telling not selling menu disclosure. **Join us and be a part of the evolution of F&I!**

2024 Dates:

- ~~March 19-22~~
- July 15-18
- October 8-11 **Tuesday - Friday**

Contact Information *Qualified Dealer Partner = A majority of products offered by the Dealer are through BBDS

Independent or Dealership Name: _____ **Phone:** _____

Address: _____

Authorized By: _____ **Email:** _____
Print Dealer Supervisor's Name

Brown & Brown Representative: _____ **Name** _____ **Email** _____
Only Required for Waived Fee

Date: _____ **Authorized Signature:** _____

Please Enroll the Following Attendees:

Name	Email	Cell	Title	Session Date

To secure seats, please email a copy of completed training enrollment form to: BBDS-AdminTeam@bbrown.com

Upon receipt of this training enrollment form, a confirmation of enrollment and a list of recommended hotels will be emailed to:

- Attendees
- Dealer Supervisor
- Brown & Brown Rep

Mail Check to: Brown & Brown Dealer Services

PO Box 9
Columbia, KY 42728

17755 US Hwy 19 N, Ste 100
Clearwater, FL 33764



Certified
F&I PROFESSIONAL