

F&I Management Certification Enrollment Form

Instructed By: Mark Ekhoﬀ

Training Location:

Chicago Automobile Trade Association
18W200 Butterfield Rd.
Oakbrook Terrace, IL 60181

Phone:

952.937.9222

Please Select Course Fee:

- ☐ **\$2,195** Independent or Non-BBDS Dealers
☐ **\$995** Discounted for BBDS Affiliate Dealers
☐ **\$995** Waived for BBDS Dealer Partners*

About the Class:

In this course you will learn a consultative, transparent, and entrepreneurial approach to F&I. Revolutionary in its simplicity, our BBDS Certified F&I Professionals enjoy exceptional outcomes in F&I by inviting the customer to participate in the process through Smart Discovery, offering products based on the customer's criteria and utilizing a telling not selling menu disclosure. **Join us and be a part of the evolution of F&I!**

2024 Dates:

January 9-12

September 24-27

October 15-18

Tuesday - Friday

Contact Information *Qualified Dealer Partner = A majority of products offered by the Dealer are through BBDS

Independent or Dealership Name:

Phone:

Address:

Authorized By:

Print Dealer Supervisor's Name

Email:

Brown & Brown Representative:

Only Required for Waived Fee

Name

Email

Date:

Authorized Signature:

Please Enroll the Following Attendees:

Name	Email	Cell	Title	Session Date

To secure seats, please email a copy of completed training enrollment form to: Grant.Torgerson@bbrown.com

Upon receipt of this training enrollment form, a confirmation of enrollment and a list of recommended hotels will be emailed to:

- Attendees
- Dealer Supervisor
- Brown & Brown Rep

Mail Check to: Brown & Brown Dealer Services

PO Box 9
Columbia, KY 42728

5810 W 78th St, Suite 300
Bloomington, MN 55439



Certified
F&I PROFESSIONAL